

ASM

**The necessary technological environment for  
competitive manufacturing**

**Stefan Techau**

Senior Director  
ASM Assembly Systems EMEA

**SIITME 2017**

## Agenda

**1. Understanding Smart Manufacturing, Industrie 4.0**

2. ASM Smart SMT Factory in practice & 4 innovation fields

3. All beginnings are difficult

# What is Industrie 4.0?



Is it a Product ?



Is it a System ?



**Industrie 4.0 is a campaign**

„Yes I understood, leave me alone !!!!“

„This is certainly only for big manufacturers!“

„Why and what is this anyway ???“

„How should we start ???“

„Give me a part number, so I can order it“

„Where can I see it ???“

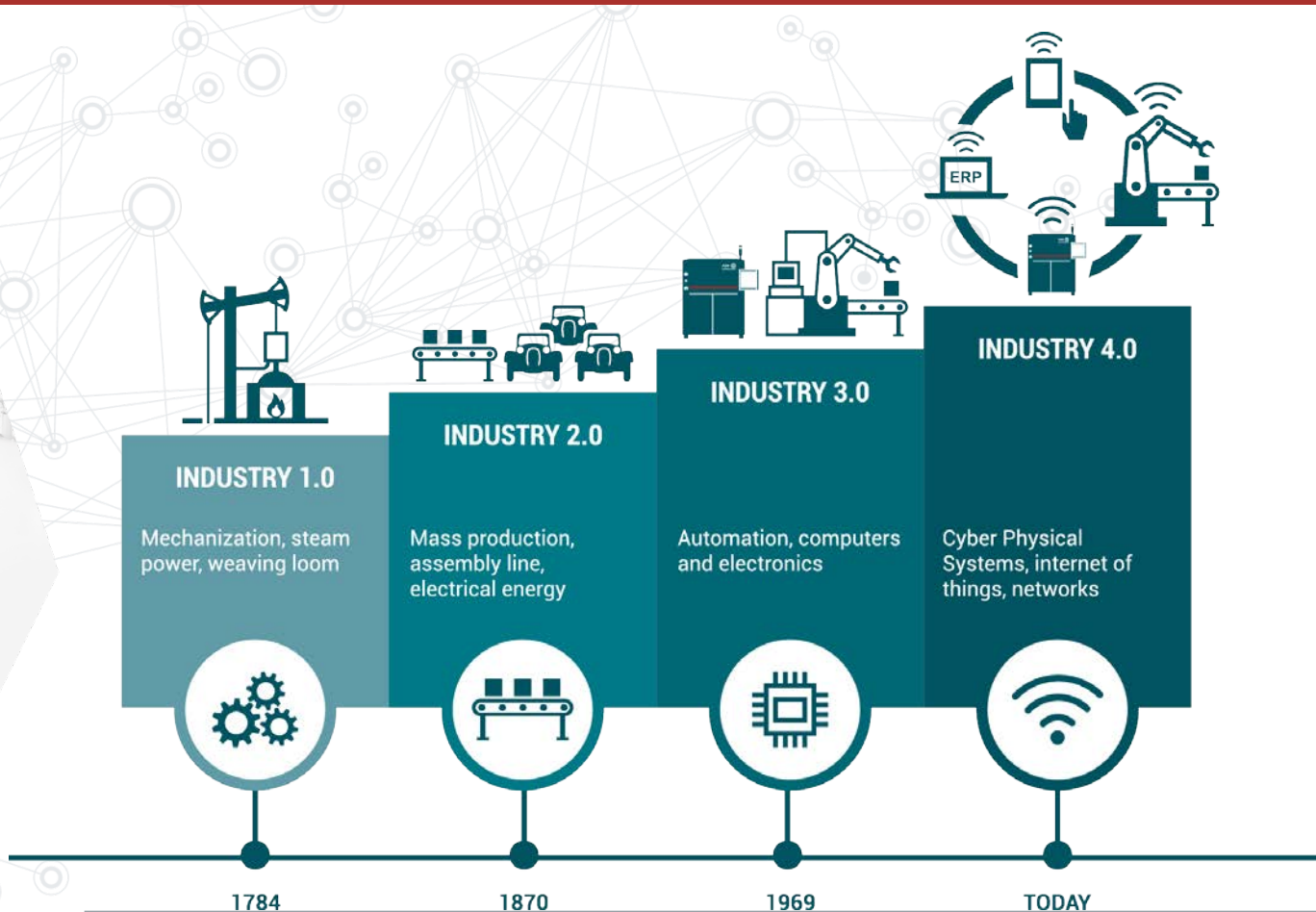




What are the factors influencing Industrie 4.0?

We are at the beginning  
of a new machine age





# What are the factors influencing Industrie 4.0?

## Society is changing

- Change of market environment
- More transparency
- Different consumer behavior
- Different tools



## Higher quality requirements for production processes and products

- Higher safety standards
  - e.g. driver assistance systems
- Health monitoring

## Increasing demand for individualized products

- Automotive industry
- IT industry with servers, PCs,...
- Personalized consumer products



## Shorter product lifecycles

- Shorter innovation cycles
- Higher complexity of products



# How did we get here

OVER THE LAST 15 YEARS

COST OF SENSORS

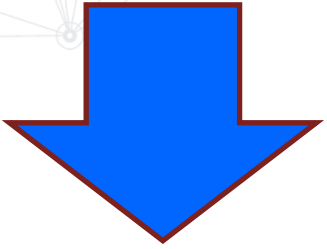
COST OF BANDWIDTH

COST OF PROCESSING

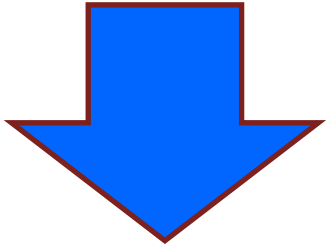
3x



40x



60x



Wi-Fi coverage now ubiquitous, available for free or at very low cost



Smartphones are becoming a standard for everybody



IPv6

The new Internet Protocol v.6 allows for an almost limitless amount of addresses ( $3.4 \times 10^{38}$ )



Availability of Big Data analytics is key enabler

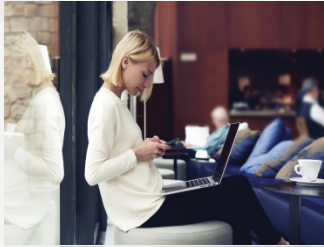


# Is Industrie 4.0 limited to the manufacturing process?

**NOT AT ALL! IT COVERS THE COMPLETE LIFE CYCLE OF A PRODUCT**

**Use of new media before and after the manufacturing process makes it possible**

- Virtual production can detect product flaws in the design phase
- Restrictions can be considered real time within the price proposal phase and planning
- Last minute changes of the consumer can still be implemented
- Finished and shipped products and systems communicate with the manufacturer and send status and trouble reports
- The manufacturer can start processing returns from the field before the products actually arrive ...
- Consumer feedback immediately processed in actual production

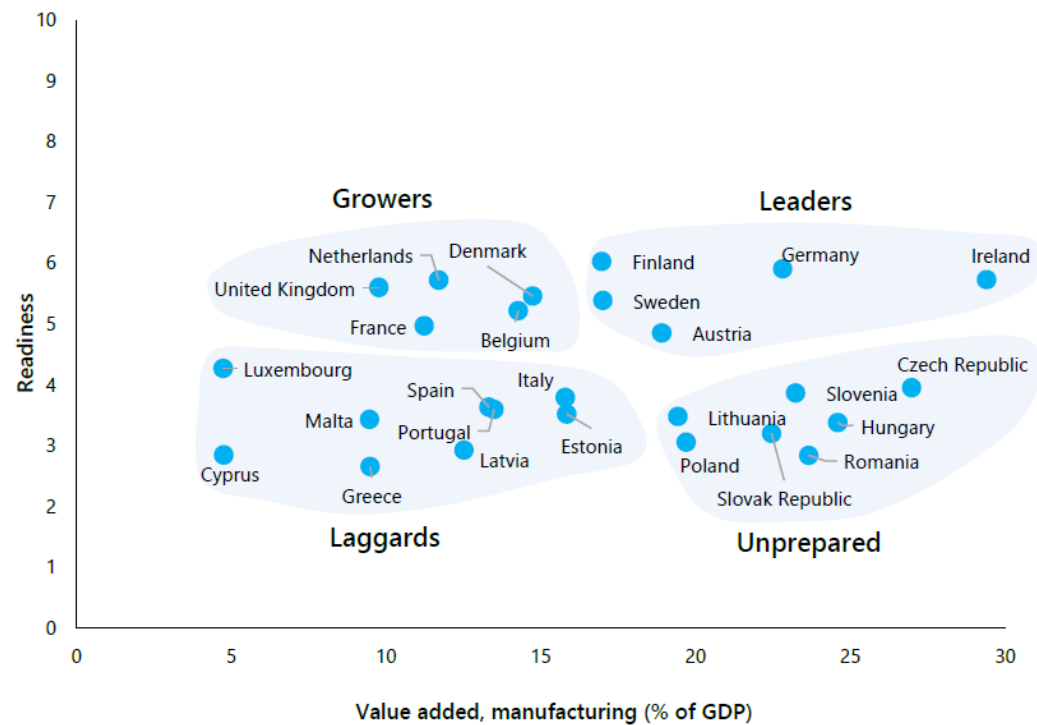








## **So is Industrie 4.0 important for everybody**

- **It eases current challenges for manufacturers**
- **It leads to an innovation economy**
- **It puts the consumer in the centre of all activities**
- **It changes workforce skill and knowledge requirements**

**BUT it is also a race...**

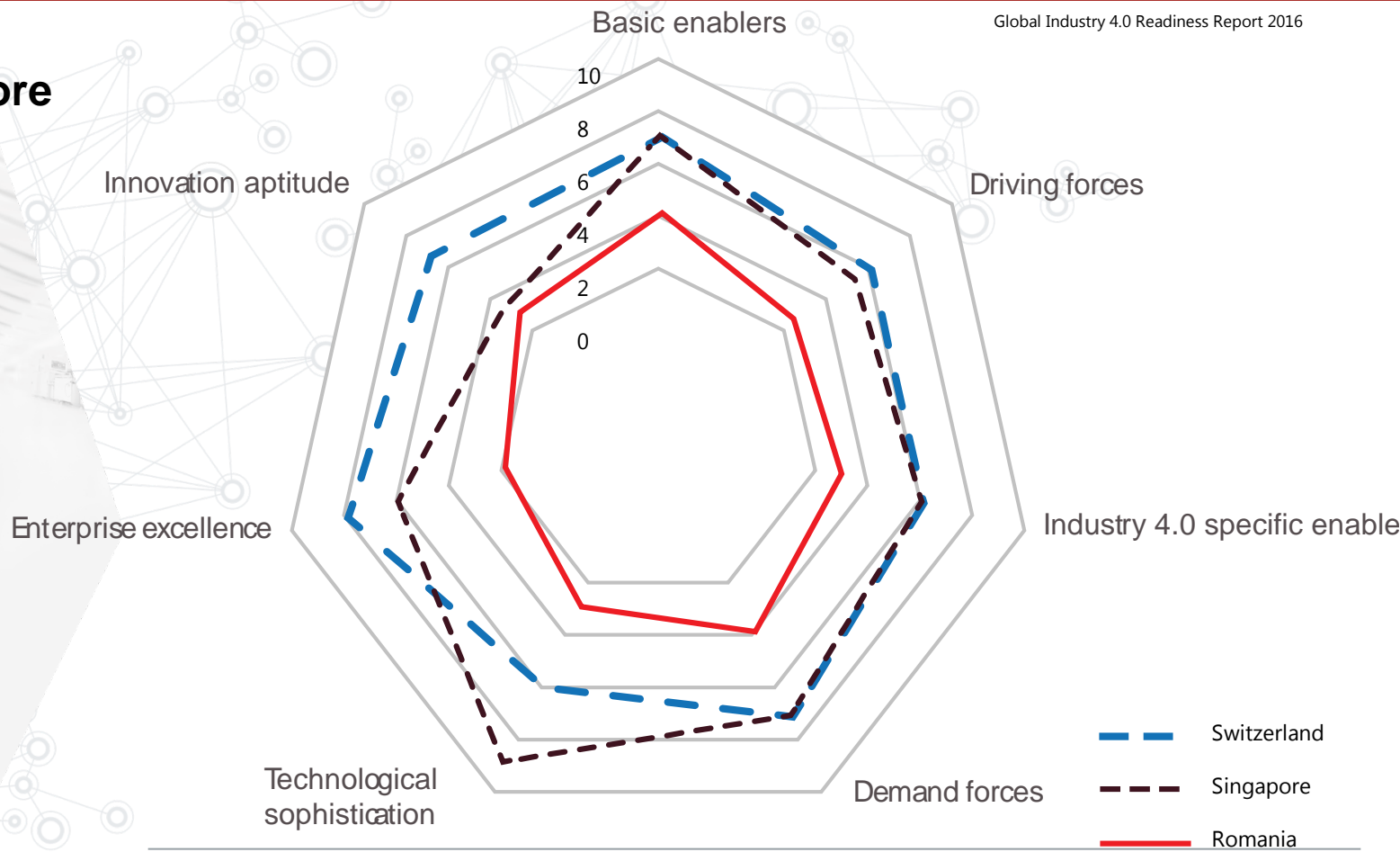
# And should governments be engaged



	50	Cyprus	2.8
	51	Romania	2.8
	52	Mexico	2.8
	53	South Africa	2.8
	54	Russian Federation	2.8
	55	Turkey	2.7

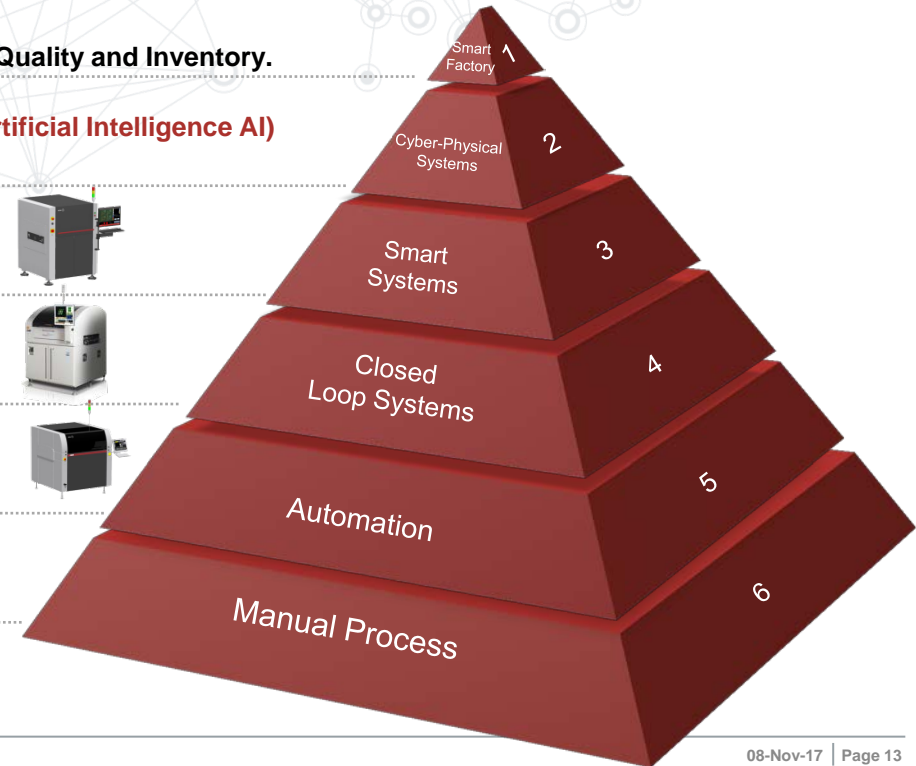
	1	Singapore	6.6
	2	Switzerland	6.6
	3	Finland	6.0

# Romania score



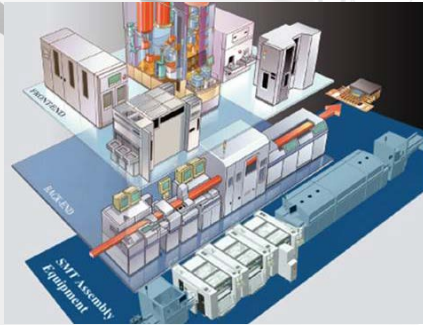
# Industrie 4.0 – understanding “Smart Factory”

1. **Multi CPS, working interactively**  
– Fully Process Control & optimal balance among Throughput, Quality and Inventory.
2. Integrated System which has capability to **Learn & Improve (Artificial Intelligence AI)**  
– continuous process optimization among different systems
3. Pre-defined logics with **Expert Knowledge**  
– able to handle process Variants
4. **Closed loop Control** in single production step  
– long-term, reliable process
5. All **Repeated Processes** which can be automated  
– Throughput and Quality
6. All **Manual Work** which has to be done by people  
– the most cost-effective way



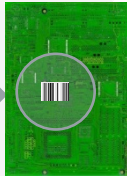


# Prerequisites for implementing Industrie 4.0 in a smart factory



## Suitable and standard interfaces for networking

- Machines and systems from different vendors
- Workpieces
- Material logistics
- People

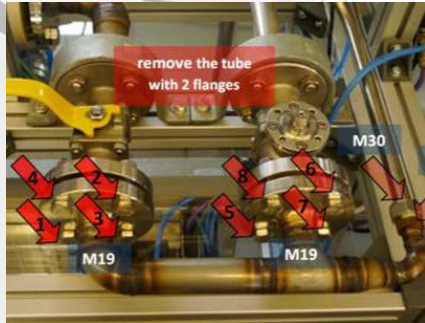


## Proper identification of workpieces and end devices

- For example, RFIDs with ability to store information locally

**Only standard interfaces of workpieces and machines allow seamless integration.**

# Prerequisites for implementing Industrie 4.0 in a smart factory



## Suitable human interfaces

- Web Browser based User Interfaces
- Consideration of mobile devices
- i.e. Google glasses
- Voice and gesture controls
- Augmented Reality



## Flexible production equipment

### Fast setup and changeover capabilities

- Allow production of jobs with small batch sizes
- Enable quick changeovers
- ...

**Mobile devices will play a major role in a smart factory to allow immediate reaction; independent from the current location.**

# Prerequisites for implementing Industrie 4.0 in a smart factory

## Ability to rapidly process large amounts of data

- Display important information in real time

## Cloud capability

- Hosting of data and applications on virtual servers (PaaS)
- Avoid having to build your own IT infrastructure
- Allow implementation for small and medium size companies

## Data security

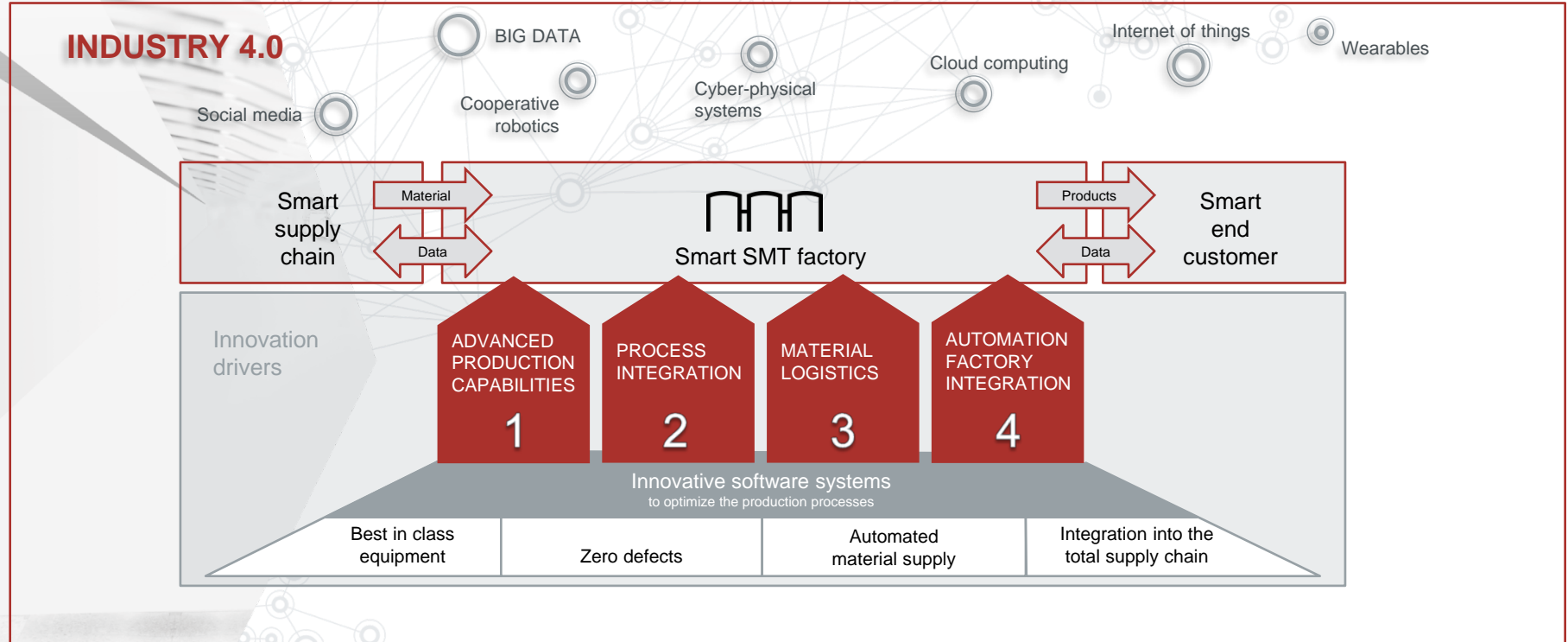
- Prevent unauthorized access to sensitive company data

**IT systems need to be able to process much more data than today. Ensuring data security will be a major challenge with today's Internet based communication.**

## Agenda

1. Understanding Smart Manufacturing, Industry 4.0
- 2. ASM Smart SMT Factory in practice & 4 innovation fields**
3. All beginnings are difficult

# Seeing the competitive advantage through the Hype: Smart SMT Factories in the age of Industry 4.0





# ASM's Focusing Areas to help you move to the Smart Manufacturing

ADVANCED PRODUCTION  
CAPABILITIES

SPEED, ACCURACY, SCALABILITY  
Smart Equipment

PROCESS INTEGRATION

LINE LEVEL PROCESS CONTROL  
"0" Defects Process

MATERIAL LOGISTICS

SMART MATERIAL SUPPLY  
Complete Transparency for Entire Supply Chain

FACTORY INTEGRATION

FACTORY SOLUTIONS  
Smart Manufacturing

# ASM's Focusing Areas to help you move to the Smart Manufacturing

ADVANCED PRODUCTION  
CAPABILITIES

**SPEED, ACCURACY, SCALABILITY**  
Smart Equipment

PROCESS INTEGRATION

LINE LEVEL PROCESS CONTROL  
"0" Defects Process

MATERIAL LOGISTICS

SMART MATERIAL SUPPLY  
Complete Transparency for Entire Supply Chain

FACTORY INTEGRATION

FACTORY SOLUTIONS  
Smart Manufacturing

# ASM's Focusing Areas to help you move to the Smart Manufacturing

ADVANCED PRODUCTION  
CAPABILITIES

SPEED, ACCURACY, SCALABILITY  
Smart Equipment

PROCESS INTEGRATION

**LINE LEVEL PROCESS CONTROL**  
**"0" Defects Process**

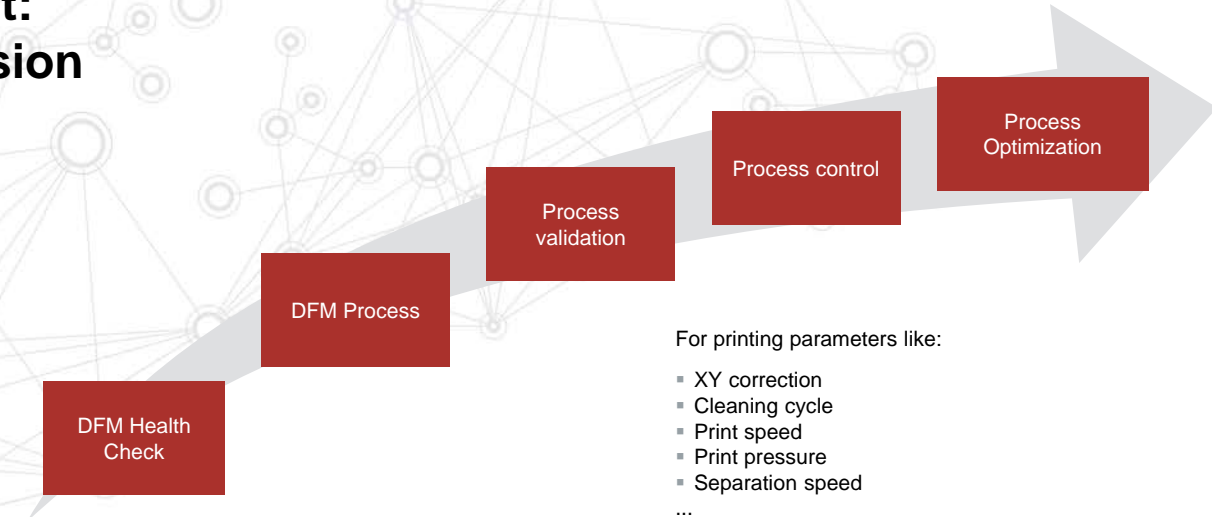
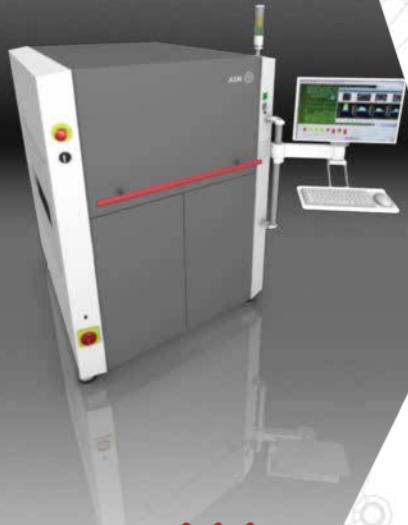
MATERIAL LOGISTICS

SMART MATERIAL SUPPLY  
Complete Transparency for Entire Supply Chain

FACTORY INTEGRATION

FACTORY SOLUTIONS  
Smart Manufacturing

# ASM ProcessExpert: Enter a new dimension



For printing parameters like:

- XY correction
- Cleaning cycle
- Print speed
- Print pressure
- Separation speed
- ...

ASM ProcessExpert = Process Lens + Process Engine

The ASM ProcessExpert is the world's first  
inline expert system for electronics manufacturing.



# Virtual Printing

Before Production Starts

DFM  
Health  
Check

Optimize  
process  
design

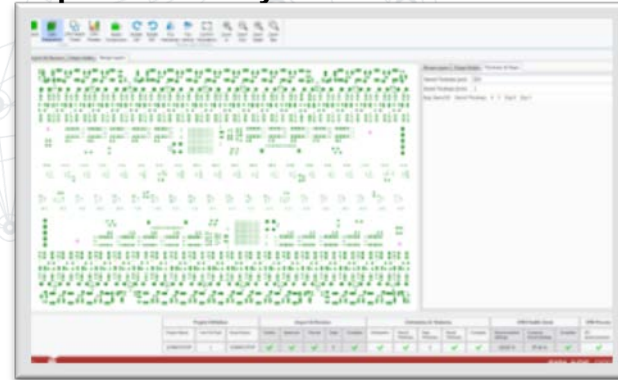
(stencil, paste  
type, printer  
settings)

Using Gerber Design Data and our Knowledge Database to evaluate the design.

Propose best solution (settings and hardware) for least variation and stability.

Evaluate alternative settings

## 1. Import and analyze the Gerber data



## 2. Virtual Printing -> Make Recommendations





# ASM's Focusing Areas to help you move to the Smart Manufacturing

ADVANCED PRODUCTION  
CAPABILITIES

SPEED, ACCURACY, SCALABILITY  
Smart Equipment

PROCESS INTEGRATION

LINE LEVEL PROCESS CONTROL  
"0" Defects Process

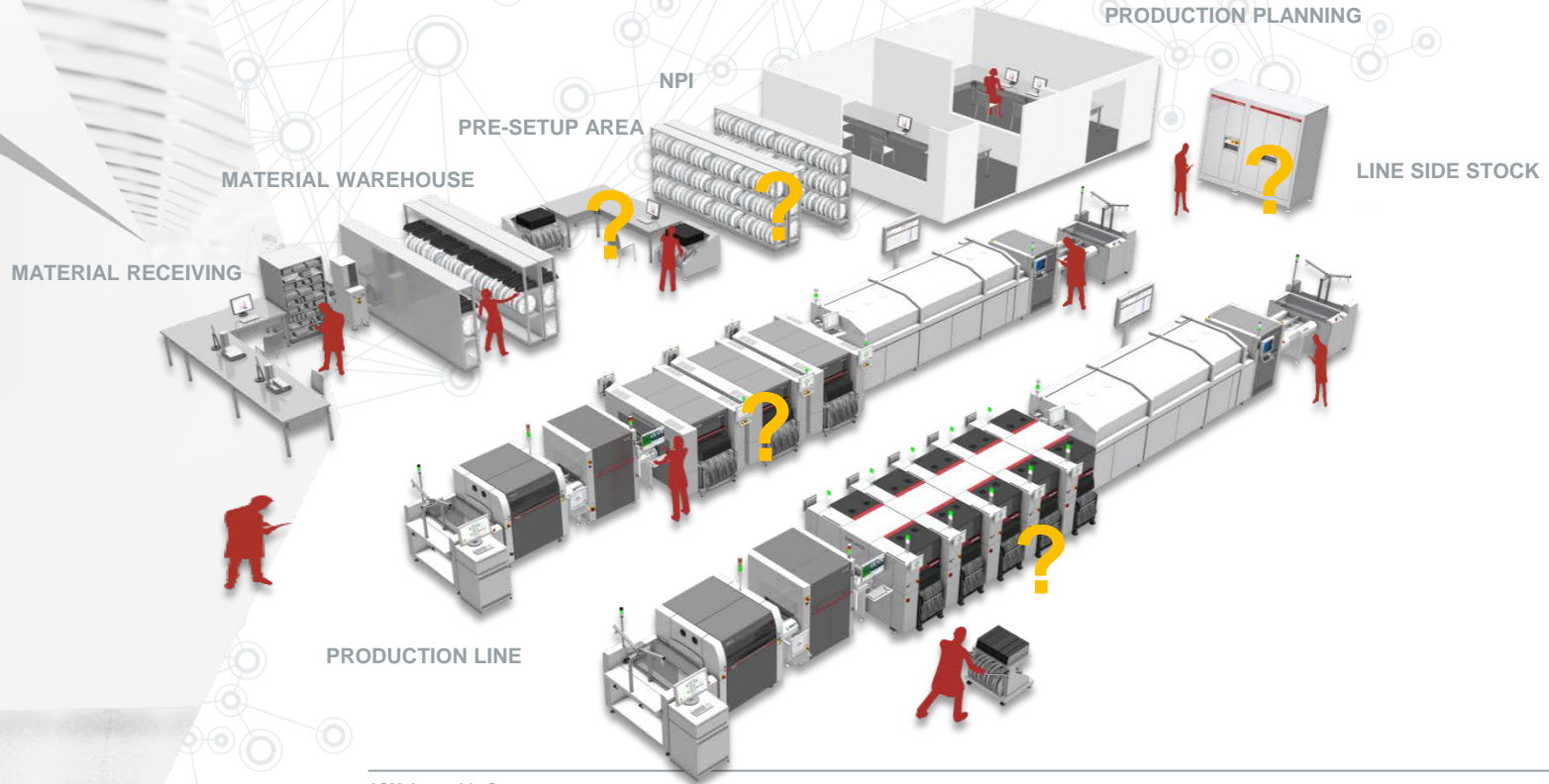
MATERIAL LOGISTICS

**SMART MATERIAL SUPPLY**  
Complete Transparency for Entire Supply Chain

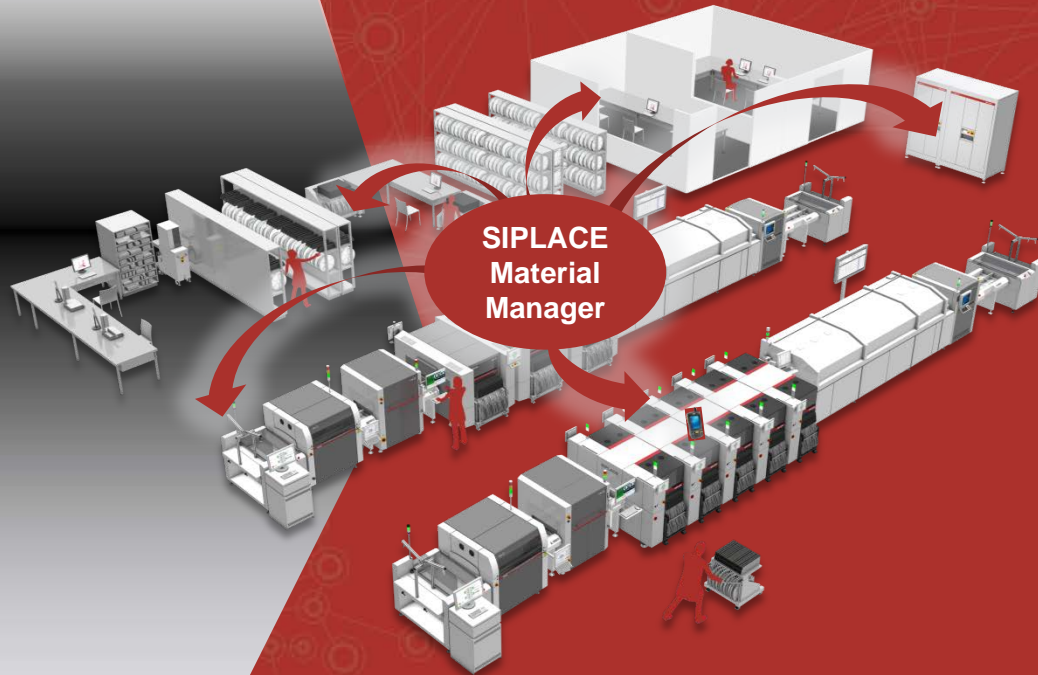
FACTORY INTEGRATION

FACTORY SOLUTIONS  
Smart Manufacturing

# 'Grey area' in the Shop floor



# SIPLACE Material Manager



## #1 Material Management of SMD Material

- Transparent Material locations
- Updated material inventory
- Less material costs
- Automatic material processes
- Higher line availability
- Faster setup
- Fewer material logistics

# ASM's Focusing Areas to help you move to the Smart Manufacturing

ADVANCED PRODUCTION  
CAPABILITIES

SPEED, ACCURACY, SCALABILITY  
Smart Equipment

PROCESS INTEGRATION

LINE LEVEL PROCESS CONTROL  
"0" Defects Process

MATERIAL LOGISTICS

SMART MATERIAL SUPPLY  
Complete Transparency for Entire Supply Chain

FACTORY INTEGRATION

**FACTORY SOLUTIONS**  
**Smart Manufacturing**

# Smart Operator Operator Guidance with Smartwatch



## Operator Guidance with Smartwatch

### Use Case Offline Setup Preparation

- Target track for Refill Feeder on COT is indicated on Smartwatch

### Use Case Material Return from Line

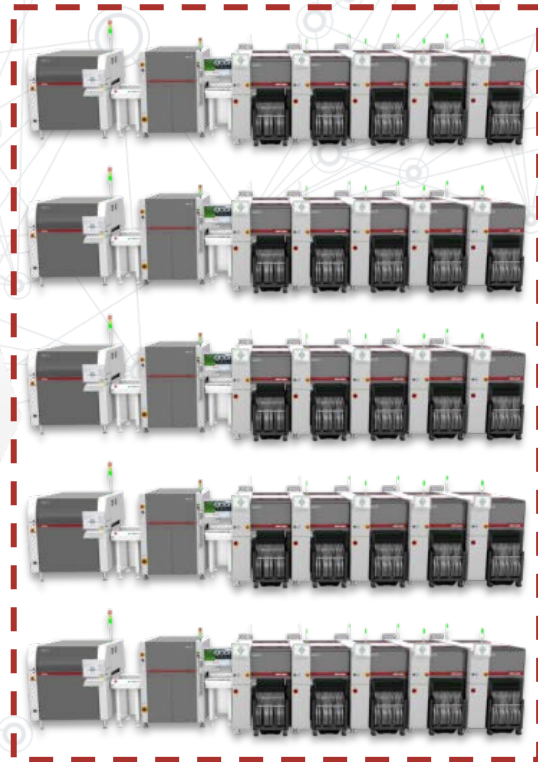
- COT is identified with Smartwatch using NFC and iBeacons
- Smartwatch shows tracks of Feeders to put into Active Feeder Pool
- Sorting of returning material possible without Docking Station
- Parallel material sorting with several Smartwatches possible





# ASM Smart Manufacturing – ‘self-running’ production

2017

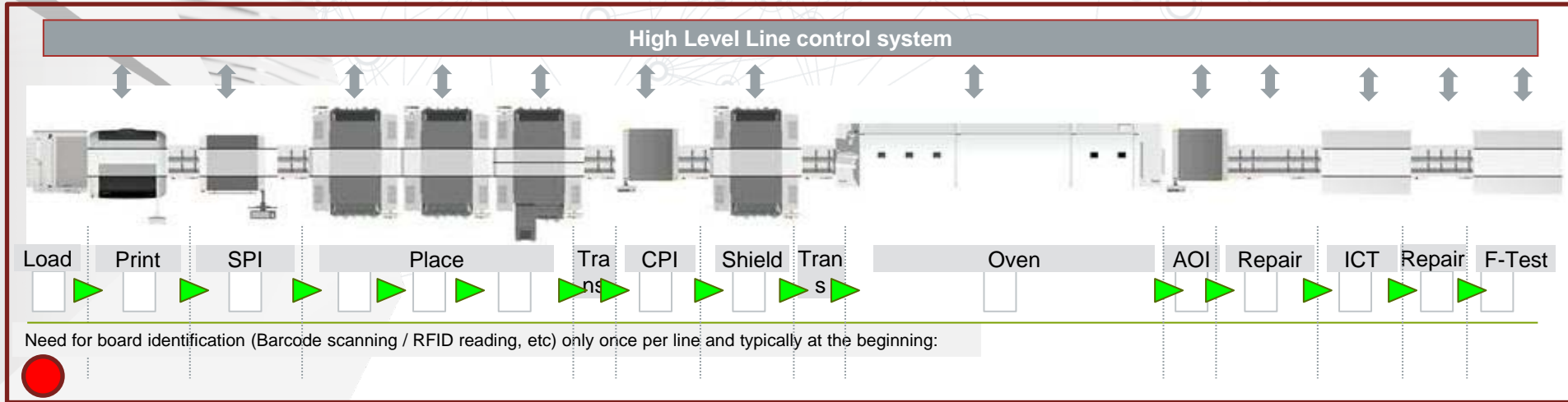


2 Operator / Line

1 Operator / Line

# The Hermes Standard: More value from the line through smooth communication

With The Hermes Standard: Full Process data availability, Maximum Line throughput & Traceability



Standardized M to M Interface via The Hermes Standard



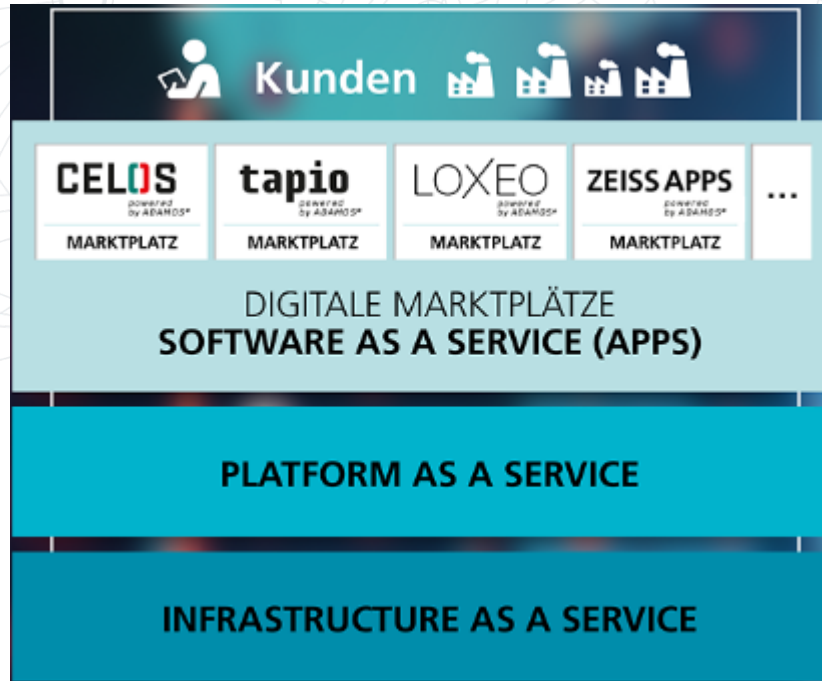
**The Hermes Standard** establishes a method for Board tracking over the entire line without the necessity to use multiple barcode readers or barcode readers at all. This will allow e.g. to collect process data and traceability data per board / batch without the necessity to read barcodes again and again.



only here, Board ID Scanning is required

# ADAMOS Digital Platform and App Factory

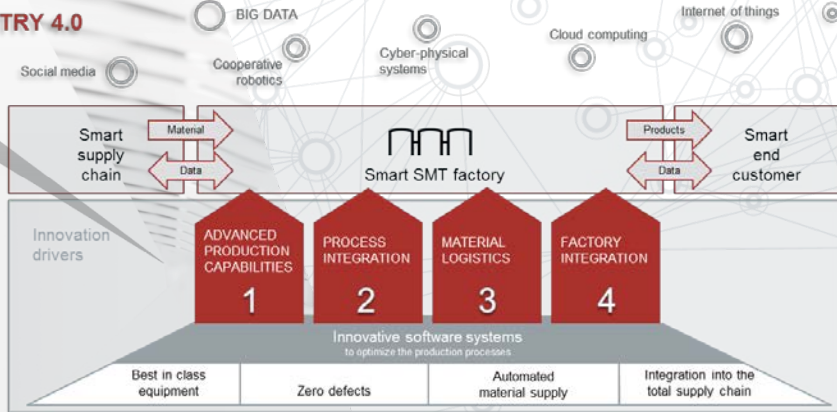
DMG Mori  
Dürr  
Software AG  
Zeiss  
ASM



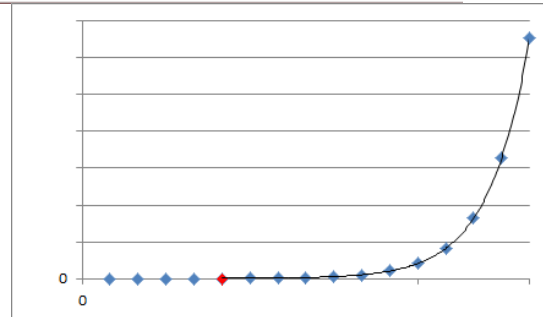
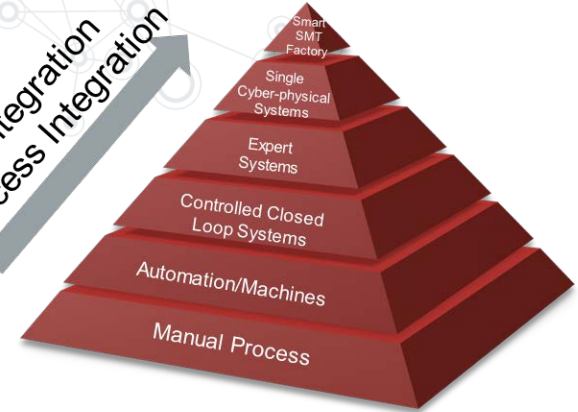
<https://de.adamos.com/>

# Got some ideas?

## INDUSTRY 4.0



Data Integration  
Process Integration



## Agenda

1. Understanding Smart Manufacturing, Industry 4.0
2. ASM Smart SMT Factory in practice, 4 innovation fields
- 3. All beginnings are difficult**



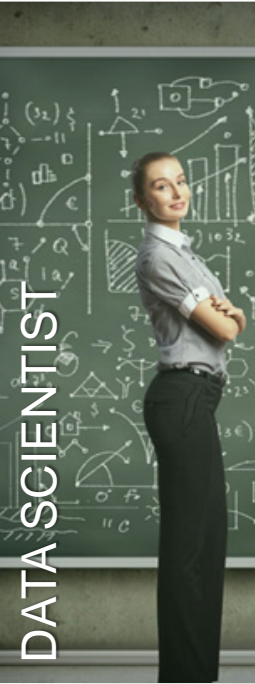
# Manufacturing workplace will change dramatically!



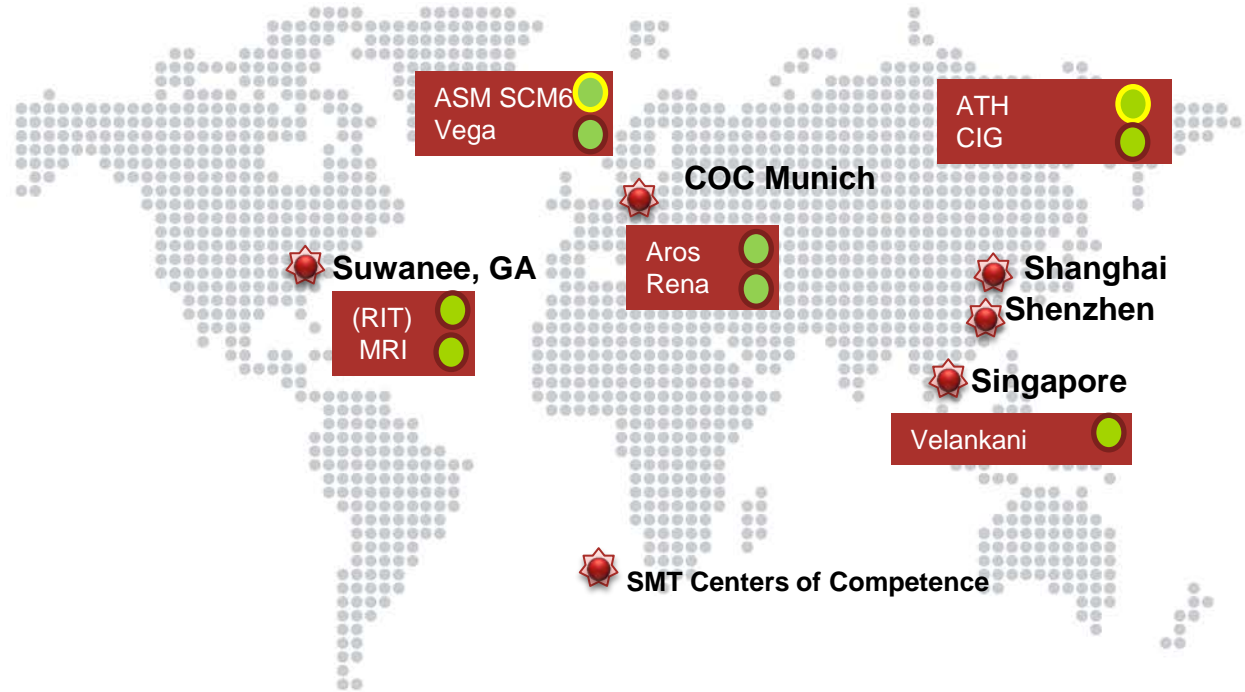




## 5 future proof studies



# SMT Centers of Competence and Smart Factory Reference Sites





Thank You!  
[stefan.techau@asmpt.com](mailto:stefan.techau@asmpt.com)



**SMT**  
 Smart Network

powered by ASM 

